

# from vision to reality



### **Table of Contents**

Company Information	0:
Directors' Review Report	0
Condensed Interim Unconsolidated Financial Information	0
Condensed Interim Unconsolidated Balance Sheet	09
Condensed Interim Unconsolidated Profit and Loss Account (Unaudited)	1
Condensed Interim Unconsolidated Statement of Comprehensive Income (Unaudited)	1
Condensed Interim Unconsolidated Statement of Cash Flow Statement (Unaudited)	15
Condensed Interim Unconsolidated Statement of Changes in Equity (Unaudited)	14
Notes to the Condensed Interim Unconsolidated Financial Information (Unaudited)	1
Condensed Interim Consolidated Financial Information	2
Condensed Interim Consolidated Balance Sheet	28
Condensed Interim Consolidated Profit and Loss Account (Unaudited)	30
Condensed Interim Consolidated Statement of Comprehensive Income (Unaudited)	3
Condensed Interim Consolidated Statement of Cash Flow Statement (Unaudited)	3
Condensed Interim Consolidated Statement of Changes in Equity (Unaudited)	3
Notes to the Condensed Interim Consolidated Financial Information (Unaudited)	3,

# **Company Information**

#### **Board of Directors**

Asadullah Khawaja Chairman

Arif Habib Chief Executive Officer

Sirajuddin Cassim Independent Director Nasim Beg Non-Executive Director

Samad A. Habib Non-Executive Director

Kashif A. Habib Non-Executive Director Muhammad Ejaz Non-Executive Director

#### **Audit Committee**

Sirajuddin Cassim Chairman Kashif A. Habib Member Muhammad Ejaz Member

#### Management

Arif Habib Chief Executive Officer Mohsin Madni Chief Financial Officer Manzoor Raza Company Secretary



#### **Bankers**

Allied Bank Limited Askari Bank Limited Bank Alfalah Limited Bank Al Habib Limited National Bank of Pakistan NIB Bank Limited Bank of Khyber Faysal Bank Limited Habib Bank Limited United Bank Limited Soneri Bank Limited The Bank of Punjab Habib Metropolitan Bank Limited MCB Bank Limited Standard Chartered Bank (Pakistan) Limited Sindh Bank Limited BankIslami Pakistan Limited Summit Bank Limited

#### **Auditors**

KPMG Taseer Hadi & Co., Chartered Accountants

#### **Registered & Corporate Office**

Arif Habib Centre
23, M.T. Khan Road
Karachi-74000
Phone: (021)32460717-9
Fax: (021)32429653, 32468117
Email: info@arifhabibcorp.com
Company website: www.arifhabibcorp.com
Group website: www.arifhabib.com.pk

#### **Legal Advisors**

Bawaney & Partners Akhund Forbes

#### **Registrar & Share Transfer Agent**

Central Depository Company of Pakistan Limited

#### **Share Registrar Department**

CDC House, 99-B, Block-B, S.M.C.H.S, Main Shahrah-e-Faisal, Karachi Phone: (021)111-111-500 Toll Free: 0800-23275 Fax: (021)34326053 URL: www.cdcpakistan.com Email: info@cdcpak.com

### **Directors' Review Report**

#### Dear Shareholders

The Directors of Arif Habib Corporation Limited (AHCL) are pleased to present the Directors' report of the Company together with interim condensed unconsolidated and consolidated financial statements for the quarter ended 30th September 2015.

#### **Financial Results**

During the quarter, AHCL recorded operating revenue of Rs. 2,720.73 million, which includes dividend income, realized capital gain on sale of securities and unrealized gain on re-measurement of investments. After accounting for operating, administrative, financial and other expenses of Rs. 154.57 million, the Company earned a profit before tax of Rs. 2,567 million. The Company has reported an after-tax profit of Rs. 2,538.93 million for the quarter under review as compared with Rs. 158.16 million for the corresponding quarter ended 30th September 2014. Earnings per share during the quarter ended 30th September 2015 was Rs. 5.60 as compared to Re. 0.35 in the corresponding quarter during 2014-15.

#### Performance of Subsidiaries and Associates

During the period under review, the fertilizer industry faced an inventory buildup following the Government announcing its intent to provide subsidies to phosphate fertilizers and bringing urea prices to previous levels by withdrawing increase in feedstock. This intent however could not materialize until end of the quarter under review resulting in reduced sales. Nonetheless, production of Fatima, Pakarab and DH Fertilizer was better than the corresponding period last year. It is expected that the next quarter will witness higher sales.

Our financial services companies, Arif Habib Limited and MCB-Arif Habib Savings and Investments Limited have performed satisfactorily. Power Cement Limited and Javedan Corporation Limited have performed better. Aisha Steel continues to face challenges due to falling international steel prices and dumping in Pakistan by Chinese manufacturers. However, capacity utilization is gradually increasing.

#### Future Outlook

Going forward, we expect the economy to strengthen further, owing to the execution of mega infrastructure projects under China-Pak Economic Corridor (CPEC) across various sectors of the economy.

Your Company's management is optimistic that it will continue to create additional value for shareholders and augment the country's vast growth potential. Our fertilizer companies are expected to do well, particularly due to the Kissan package and subsidies implemented on fertilizer sale. Moreover, our financial services arm continues to post robust growth. A surge in real estate prices due to lower interest rate regime and improved security situation should help fuel growth for the real estate business of the group. The cement companies are expected to do better in the wake of surging domestic demand. Finally, with growth of an economy strongly linked to the demand for steel, we believe that the steel company which had been in losses previously will see a turnaround.

#### Acknowledgement

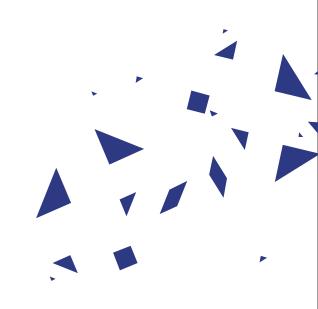
We are grateful to the Company's stakeholders for their continuing confidence and patronage. We record our appreciation and thanks to our Bankers, Business Partners, the Securities & Exchange Commission of Pakistan, the State Bank of Pakistan and the managements of Karachi, Lahore, and Islamabad Stock Exchanges for their support and guidance. We acknowledge and appreciate the hard work put in by the employees of the Company during the period.

For and on behalf of the Board

Arif Habib Chief Executive

My Du stuck.

Karachi 27<sup>th</sup> October 2015



### **Condensed Interim Unconsolidated Financial Information**

For the Quarter ended, 30th September 2015

## **Condensed Interim Unconsolidated Balance Sheet**

As at 30th September 2015

	Note	September 2015	June 2015
		(R	upees)
EQUITY AND LIABILITIES			
Share capital and reserves			ı
Authorised share capital 1,000,000,000 ordinary shares of Rs. 10 each		10,000,000,000	10,000,000,000
Issued, subscribed and paid up share capital Reserves		4,537,500,000 27,333,463,843 31,870,963,843	4,537,500,000 24,907,431,695 29,444,931,695
Non-current liabilities		31,070,903,043	29,444,931,093
Deferred taxation Long term loan - secured Long term payable	6	2,337,122,349 322,370,267 1,700,179,646 4,359,672,262	2,331,789,966 346,854,503 1,700,179,646 4,378,824,115
Current liabilities		4,000,012,202	7,070,027,110
Trade and other payables Interest / mark-up accrued Short term borrowings Current maturity of long term loan Provision for taxation	7 6	1,671,509,695 80,593,294 3,360,000,000 49,035,318 528,297,257 5,689,435,564	1,815,576,478 42,945,861 3,360,000,000 49,035,322 505,567,741 5,773,125,402

Unaudited

Audited

39,596,881,212

41,920,071,669

### **Condensed Interim Unconsolidated Balance Sheet**

As at 30th September 2015

	Note	Unaudited September 2015	Audited June 2015
		(R	upees)
ASSETS			
Non-current assets			
Property and equipment Intangible assets	9	48,697,232 512,952	50,787,754 566,016
Long term investments Investment property Long term deposits	10	32,907,547,780 2,661,504,400 1,966,390	31,123,833,356 2,661,504,400 1,951,390
		35,620,228,754	33,838,642,916
Current assets			
Loans and advances Prepayments Advance tax Markup receivable Trade and other receivables Short term investments Cash and bank balances	11	2,515,952,625 11,904,755 488,115,230 69,949,463 1,678,035,643 605,448,417 930,436,782 6,299,842,915	1,087,898,563 15,190,280 487,184,477 18,855,901 1,216,811,964 907,015,462 2,025,281,649 5,758,238,296
		41,920,071,669	39,596,881,212

The annexed notes 1 to 17 form an integral part of this condensed interim unconsolidated financial information.

Chief Executive Officer

### **Condensed Interim Unconsolidated Profit and Loss Account (Unaudited)**For the three months period ended 30th September 2015

		Three months	Three months period ended		
	Note	September 2015	September 2014		
		(Ru	ipees)		
0 "	10	0.700.700.005	000 040 000		
Operating revenue	12	2,720,733,925	393,612,330		
Operating and administrative expenses		(19,576,974)	(41,965,538)		
Finance cost		(82,589,183)	(58,821,253)		
Other charges		(52,408,761)	(5,858,049)		
Other income - net		837,189	76,917		
Profit before tax		2,566,996,196	287,044,407		
Taxation	13	(28,061,899)	(128,887,822)		
Profit after tax		2,538,934,297	158,156,585		
Earnings per share - basic and diluted		5.60	0.35		

The annexed notes 1 to 17 form an integral part of this condensed interim unconsolidated financial information.



# **Condensed Interim Unconsolidated Statement of Comprehensive Income (Unaudited)**

For the three months period ended 30th September 2015

Total comprehensive income for the period

	September 2015	September 2014
	(Rupees)	
Profit for the period	2,538,934,297	158,156,585
Other comprehensive income		
Items that are to be reclassified subsequently to profit and loss account		
Unrealised diminution during the period on remeasurement of investments classified as 'available for sale'	(112,902,149)	(218,517,690)

The annexed notes 1 to 17 form an integral part of this condensed interim unconsolidated financial information.



Director

Three months period ended

2.426.032.148

(60,361,105)

# **Condensed Interim Unconsolidated Cash Flow Statement (Unaudited)**

For the three months period ended 30th September 2015

		(Rupees)		
CASH FLOWS FROM OPERATING ACTIVIT	IES			
Cash used in operations Income tax paid Finance cost paid Dividend received Interest received	14	(1,563,029,927) (930,753) (44,941,750) - 7,981,118	(696,179,631) (2,526,588) (68,084,895) 10,000,000 18,983,554	
Net cash used in operating activities  CASH FLOWS FROM INVESTING ACTIVITIES	ES	(1,600,921,312)	(737,807,560)	

Note

September

2015

(119,500)

(139,500,000)

670,180,185

530,560,685

(2,429,563,218)

15,000

(15,000)

September

2014

(222.700)

(15,000,000)

(15.222.700)

(2,148,861,551)

CASH FLOWS FROM FINANCING ACTIVITIES		
Repayment of long term loan	(24,484,240)	(24,302,147)
Net cash out flow from financing activities	(24,484,240)	(24,302,147)
Net decrease in cash and cash equivalents	(1,094,844,867)	(777,332,407)
Cash and cash equivalents at beginning of the period	(1,334,718,351)	(1,371,529,144)

The annexed notes 1 to 17 form an integral part of this condensed interim unconsolidated financial information.

Chief Executive Officer

Capital expenditure incurred

Long term deposits

Acquisition of long term investments

Proceeds from sale of property and equipment

Proceeds from sale of long term investments

Net cash generated from / (used in) investing activities

Cash and cash equivalents at end of the period

# **Condensed Interim Unconsolidated Statement of Changes in Equity (Unaudited)**

For the three months period ended 30th September 2015

	Issued,		Reserves			Total
	subscribed and paid up share capital	Unrealized (diminution) / appreciation on remeasurement of investments classified as 'available for sale'	General reserve	Unappropriated profit	Sub total	
Balance as at 1 July 2014	4,537,500,000	(601,609,981)	4,000,000,000	17,814,689,421	21,213,079,440	25,750,579,440
Total comprehensive income for the three months period ended 30 September 2014						
Profit for the period	-	-	-	158,156,585	158,156,585	158,156,585
Other Comprehensive Income						
Unrealised appreciation / (diminution) during the period on remeasurement of investments classified as 'available for sale'		(010 517 600)			(010 517 600)	(010 517 600)
as available for sale	-	(218,517,690)	-	-	(218,517,690)	(218,517,690)
Balance as at 30 September 2014	4,537,500,000	(820,127,671)	4,000,000,000	17,972,846,006	21,152,718,335	25,690,218,335
Balance as at 1 July 2015	4,537,500,000	(211,635,998)	4,000,000,000	21,119,067,693	24,907,431,695	29,444,931,695
Total comprehensive income for the three months period ended 30 September 2015						
Profit for the period	-	-	-	2,538,934,297	2,538,934,297	2,538,934,297
Other Comprehensive Income						
Unrealised diminution during the period on remeasurement of investments classified						
as 'available for sale'	-	(112,902,149)	-	-	(112,902,149)	(112,902,149)
Balance as at 30 September 2015	4,537,500,000	(324,538,147)	4,000,000,000	23,658,001,990	27,333,463,843	31,870,963,843

The annexed notes 1 to 17 form an integral part of this condensed interim unconsolidated financial information.



For the three months period ended 30th September 2015

#### 1. LEGAL STATUS AND NATURE OF BUSINESS

Arif Habib Corporation Limited ("the Company") was incorporated in Pakistan on 14 November 1994 as a public limited company under the Companies Ordinance, 1984. The Company is listed on the Karachi, Lahore and Islamabad Stock Exchanges of Pakistan. The principal activity of the Company is to make strategic investments in subsidiary companies and associates engaged in Chemical / Fertilizer, Financial services, Real estate, Construction materials, Industrial metal, Steel and other sectors including investments in securities. The registered office of the Company is situated at Arif Habib Centre, 2nd Floor, 23 M.T. Khan Road, Karachi, Pakistan. The Company is domiciled in the province of Sindh.

This condensed interim unconsolidated financial information are separate financial information of the Company in which investments in subsidiaries and associates are accounted for on the basis of direct equity interest rather than on the basis of reported results. Consolidated condensed interim financial information is prepared separately.

Classia la alalias

The Company has following long term investments:

Name of Comments

Name of Company Subsidiaries	Shareholding
<ul> <li>Arif Habib Limited, a brokerage house</li> <li>Power Cement Limited, a cement manufacturing company</li> <li>Arif Habib DMCC, a UAE incorporated company</li> <li>Pakistan Opportunities Limited, (formerly Pakistan Private Equity Management Limited)</li> <li>Sachal Energy Development Private Limited, a wind power generation company</li> </ul>	69.00% 56.96% 100.00% 85.00%
Associates	
<ul> <li>MCB-Arif Habib Savings and Investments Limited</li> <li>Pakarab Fertilizers Limited</li> <li>Fatima Fertilizer Company Limited</li> <li>Aisha Steel Mills Limited *</li> <li>Javedan Corporation Limited *</li> </ul>	30.09% 30.00% 15.19% 18.93% 25.36%
Others	
<ul> <li>Takaful Pakistan Limited</li> <li>Khabeer Financial Services (Private) Limited</li> <li>Sunbiz (Private) Limited</li> </ul>	10.00% 5.00% 4.65%

<sup>\*</sup> This represents investment in preference and ordinary shares of respective investees.

#### 1.1 Change in the composition of the Group

Changes in composition of the Group during the three months period ended 30 September 2015 are summarised as under:

- the Company has sold 10,000,000 shares of Fatima Fertilizer Company Limited, an associate of the Company, resulting in a decrease in the Company's holding from 15.67% to 15.19%.
- the Company has sold 4,337,000 shares of Javedan Corporation Limited, an associate of the Company, resulting in a decrease in the Company's holding from 27.25% to 25.36%.

For the three months period ended 30th September 2015

#### 2. BASIS OF PREPARATION

#### 2.1 Statement of compliance

This condensed interim unconsolidated financial information for the three months period ended 30 September 2015 has been prepared in accordance with the requirements of International Accounting Standards 34 "Interim Financial Reporting" and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984, have been followed.

This condensed interim unconsolidated financial information does not include all the information required for full annual financial statements and should be read in conjunction with the annual audited unconsolidated financial statements of the Company as at and for the year ended 30 June 2015.

The comparative Balance Sheet presented in this condensed interim unconsolidated financial information has been extracted from the audited annual unconsolidated financial statements of the Company for the year ended 30 June 2015, whereas the comparative condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim cash flow statement and condensed interim statement of changes in equity are extracted from the unaudited condensed interim unconsolidated financial information for the period ended 30 September 2014.

This condensed interim unconsolidated financial information is unaudited and is being submitted to the shareholders as required by listing regulations of Karachi Stock Exchange vide section 245 of the Companies Ordinance, 1984.

This condensed interim unconsolidated financial information is presented in Pakistan Rupees which is also the Company's functional currency and all financial information presented has been rounded off to the nearest rupee.

This condensed interim unconsolidated financial information has been prepared on the basis of a single reportable segment.

#### 2.2 Basis of measurement

This condensed interim unconsolidated financial information has been prepared under the historical cost convention, except for investment property, derivatives, investments classified 'as held for trading' and 'available for sale' which are stated at fair value and assets classified as 'held for sale' which are measured at lower of fair value less cost to sell and carrying amount.

#### 3. ACCOUNTING POLICIES

3.1 The accounting policies and the methods of computation adopted in the preparation of this condensed interim unconsolidated financial information are the same as those applied in the preparation of audited annual unconsolidated financial statements of the Company as at and for the year ended 30 June 2015.

#### 3.2 Amendments and interpretation to approved accounting standards effective during the period

Certain amendments and interpretation to approved accounting standards became effective during the period which were not relevant to the Company's operation and do not have any significant impact on the accounting policies of the Company.

For the three months period ended 30th September 2015

#### 4. ACCOUNTING ESTIMATES AND JUDGEMENTS

- 4.1 The preparation of this condensed interim unconsolidated financial information requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reporting amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience. Actual results may differ from these estimates.
- **4.2** The significant judgements made by the management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that were applied to the annual audited unconsolidated financial statements as at and for the year ended 30 June 2015.

#### 5. FINANCIAL RISK MANAGEMENT

The financial risk management objectives and policies are consistent with those disclosed in the annual audited separate financial statements of the Company as at and for the year ended 30 June 2015.

#### 6. LONG TERM LOAN - secured

		Unaudited September 2015	Audited June 2015
Fuere valeted result is		(1	Rupees)
From related party: Term finance loan	6.1	200,000,000	200,000,000
Others: Term finance loan less: current maturity of term finance loan	6.2	170,040,675 (48,604,290)	194,417,158 (48,604,294)
Diminishing Musharakah Financing less: current maturity of Diminishing	6.3	1,364,910	1,472,667
Musharakah Financing		(431,028)	(431,028)
-		322,370,267	346,854,503

- 6.1 The Company obtained term finance facility of Rs. 200 million from Summit Bank Limited, related party, under mark-up arrangement at the rate of 3 month KIBOR+2.00% to be charged on quarterly basis. The loan is repayable in eight equal quarterly installments after completion of one year grace period ending on 18 November 2017. The loan is secured against ranking charge on an associate's property situated at Nava Nazimabad, Survey # 248, 249, 250 with 30% margin.
- 6.2 The Company obtained term finance facility of Rs. 243.021 million from a commercial bank under markup arrangement at the rate of 6 month KIBOR+2.50% to be charged on semi-annual basis. The loan is
  repayable in ten equal semi-annual installments ending on 19 March 2019. The loan is secured against first
  pari passu charge of Rs. 333.333 million over present and future assets (excluding shares pledged against
  short term borrowings) of the Company inclusive of 25% margin and pledge of shares of associated
  undertaking with 30% margin. The market value of pledged shares as collateral amounts to Rs. 262.195
  million (30 June 2015: Rs. 289.737 million) at balance sheet date. During the period, the Company has
  paid an installment of Rs. 24.37 million.
- 6.3 The Company has acquired a vehicle under diminishing musharakah financing arrangement entered into with First Habib Modaraba for a period of 4 years with monthly principal repayment. The financing is secured against the respective vehicle and promissory note issued in favor of the lender.

For the three months period ended 30th September 2015

#### 7. SHORT TERM BORROWINGS - secured

Secured- from banking companies		Unaudited September 2015	Audited June 2015 Rupees)
Term Loan Running Finance	7.1 7.2	360,000,000	360,000,000
Unsecured			
Other than banking companies - related party	7.3	3,000,000,000	3,000,000,000 3,360,000,000

- 7.1 The Company availed Term Finance Loan of Rs. 360 million from Summit Bank Limited, an associated undertaking, for a period of six months. The facility carries mark-up at the rate of 3 month KIBOR +2% and is payable on quarterly basis. The facility is secured against charge over receivables of the Company with 25% margin and the personal guarantee of Chief Executive of the Company.
- 7.2 Short term running finance facilities are available from various commercial banks, under mark-up arrangements, amounting to Rs. 2,800 million (30 June 2015: Rs. 2,800 million), which represents the aggregate of sale prices of all mark-up agreements between the Company and the banks. These facilities have various maturity dates upto 30 June 2016. These arrangements are secured against pledge of marketable securities with minimum 30% margin (30 June 2015: 30% margin).

These running finance facilities carry mark-up ranging from 1 month KIBOR + 1% to 3 month KIBOR + 2.25% per annum (2015: 1 month KIBOR + 1% to 3 month KIBOR + 2.5% per annum) calculated on a daily product basis, and is payable quarterly. The aggregate amount of these facilities which has not been availed as at the balance sheet date amounts to Rs. 2,800 million (30 June 2015: Rs. 2,800 million).

- 7.3 This represents unsecured working capital loan from an associated undertaking repayable on demand. This loan carries markup at the rate of 3 month KIBOR + 1.55% and is payable on semi-annual basis.
- 7.4 The fair value of shares of associated companies, shares held for trading and other securities pledged as collateral against short term borrowings amount to Rs. 2,727.693 million (30 June 2015: Rs. 2,540.556 million).

#### 8. CONTINGENCIES AND COMMITMENTS

**8.1** There is no change in the status of contingencies and commitments as disclosed in the preceding annual audited financial statements as at and in the year ended 30 June 2015.

For the three months period ended 30th September 2015

#### 9. PROPERTY AND EQUIPMENT

Following is the cost / written down value of property and equipment that have been added / disposed off during the period:

	ns period ended nber 2015	Three months   September	
Additions	Disposals (Rupees	Additions s)	Disposals
119,500	18,396	222,700	
119,500	18,396	222,700	

**Provision for** 

Unaudited September

2015

Audited

June

2015

**Carrying amount** 

#### 10. LONG TERM INVESTMENTS

Computer and allied equipments

		(Rupees)		
Subsidiaries - at cost	10.1	3,972,885,578	3,833,385,578	
At fair value through profit or loss	10.2	26,472,422,460	24,573,963,057	
Available for sale	10.3	2,462,239,742	2,716,484,721	
		32,907,547,780	31,123,833,356	

Cost

#### 10.1 Subsidiaries - at cost

			Impairment (Rup	Unaudited September 2015 ees)	
Arif Habib Limited (AHL) Power Cement Limited (PCL) Arif Habib DMCC (AHD) Pakistan Opportunities Limited, (formerly Pakistan Private Equity	10.1.1	2,375,720,796 815,718,824 29,945,898	-	2,375,720,796 815,718,824 29,945,898	2,375,720,796 815,718,824 29,945,898
Management Limited) Sachal Energy Development		42,500,000	(42,500,000)	-	-
(Private) Limited (SEDPL)		751,500,060	-	751,500,060	612,000,060
		4,015,385,578	(42,500,000)	3,972,885,578	3,833,385,578

10.1.1 Before acquisition of control, PCL was classified as 'Available for sale' category in accordance with IAS 39. On control acquisition date, previously held equity interest was remeasured and the resulting fair value was made the deemed cost. Historical cost of investment is Rs 1,157.60 million. (30 June 2015: Rs. 1,157.60 million)

#### 10.2 At fair value through profit or loss

_	Tit lan value anough promi of 1000				
		Cost	Unrealised	Carrying a	mount
			appreciation on	Unaudited	Audited
			remeasurement	September	June
			of investments	2015	2015
			(Rupees	)	

#### Associates:

MCB - Arif Habib Savings and					ı
Investments Limited	10.2.1	477,694,882	161,398,045	639,092,927	649,925,010
Pakarab Fertilizers Limited (PFL)		1,324,332,073	9,745,667,927	11,070,000,000	11,070,000,000
Fatima Fertilizer Company Limited (	FFCL)	3,512,782,225	11,250,547,308	14,763,329,533	12,854,038,047
		5,314,809,180	21,157,613,280	26,472,422,460	24,573,963,057

### **Notes to the Condensed Interim Unconsolidated** Financial Information (Unaudited) For the three months period ended 30th September 2015

10.2.1 Before loss of control, MCB-AH was stated at Rs. 81.948 million which is the historical cost of investment as per IAS 27. However, due to loss of control the Company has designated remaining equity interest 'at fair value through profit or loss' and accordingly fair value on the date of loss of control is considered as deemed cost.

#### Available for sale 10.3

	Cost	Unrealised	Provision for	Carrying	amount
	r	appreciation/ diminution) on emeasurement of investments	Impairment	Unaudited September 2015	Audited June 2015
			(Rupees)		
Associates:					
Aisha Steel Mills Limited (ASML) Aisha Steel Mills Limited - convertible cumulative	142,213,500	(8,675,023)	(22,469,733)	111,068,744	119,743,767
preference shares (ASML-PS) Aisha Steel Mills Limited - convertible cumulative	263,468,386	(20,710,106)	(45,608,826)	197,149,454	217,859,560
preference shares (ASML-PS2) Javedan Corporation Limited (JCL) Javedan Corporation Limited- convertible preference	564,935,150 1,777,591,031	169,480,545 (251,762,607)	(327,954,394)	734,415,695 1,197,874,030	593,181,908 1,590,979,467
shares (JCL-PS)	92,620,761		-	221,631,819	194,620,019
	2,840,828,828	17,343,867	(396,032,953)	2,462,139,742	2,716,384,721
Other investments:					
Takaful Pakistan Limited	30,000,000	-	(30,000,000)	-	-
Al-Khabeer Financial Services (Private) Limited Sun Biz (Private) Limited	1,000,000 1,000,000		(900,000) (1,000,000)	100,000	100,000
Sulf biz (Flivate) Liffited	32,000,000		(31,900,000)	100.000	100.000
	2,872,828,828		(427,932,953)	2,462,239,742	2,716,484,721
		·			

10.4 Fair value of long term investments pledged with banking companies against various financing facilities amounts to Rs. 2,563.467 million (30 June 2015: Rs. 2,232.493 million).

#### 10.5 Movement in provision for impairment

Unaudited	Audited
September	June
2015	2015
(Rupe	es)

Opening balance Provision during the period Closing balance

(,,,	(,,
(502,409,244)	(502,409,244)
-	(428,009,244)
(502,409,244)	(74,400,000)

11.

### Notes to the Condensed Interim Unconsolidated Financial Information (Unaudited)

For the three months period ended 30th September 2015

LOANS AND ADVANCES  Unsecured		Unaudited September 2015 (I	Audited June 2015 Rupees)
Advances			
- for new investment	11.1	425,494,937	425,494,937
- against salaries		649,758	764,705
		426,144,695	426,259,642
Loans to related parties			
- Arif Habib Limited	11.2	500,000,000	-
- Power Cement Limited	11.3	400,000,000	-
- Aisha Steel Mills Limited	11.4	721,325,213	493,156,204
- Javedan Corporation Limited	11.5	300,000,000	-
•		1,921,325,213	493,156,204
Secured			
Receivable against reverse repurchase agreement			
(Reverse repo)	11.6	153,876,830	153,876,830
Loan to Aisha Steel Mills Limited	11.7	14,605,887	14,605,887
Loan to Alona Gloor Millo Ell'Illoa	11.7	2,515,952,625	1,087,898,563
		2,313,332,023	1,007,000,000

- 11.1 This represents the amount paid as deposit for acquisition of shares of a company in dairy farming industry.
- 11.2 The mark-up rate on the said loan is 3 month KIBOR prevailing on the base rate setting date plus 2.00% per annum. Mark-up is payable on quarterly basis. The effective mark-up charged during the period was 9.01% per annum. The loan is repayable within 30 business days of notice of demand.
- 11.3 The mark-up rate on the said loan is 3 month KIBOR prevailing on the base rate setting date plus 2.25% per annum. Mark-up is payable on quarterly basis. The effective mark-up charged during the period was 9.25% per annum. The loan is repayable within 30 business days of notice of demand.
- 11.4 The mark-up rate on the said loan is 3 month KIBOR prevailing on the base rate setting date plus 3% per annum. Mark-up is payable on quarterly basis. The effective mark-up charged during the period was 10.01% (30 June 2015: 10.99% to 13.43%) per annum. The loan is repayable within 30 business days notice of demand.
- 11.5 The mark-up rate on the said loan is 3 month KIBOR prevailing on the base rate setting date plus 2.65% per annum. Mark-up is payable on quarterly basis. The effective mark-up charged during the period was 9.64% per annum. The loan is repayable within 30 business days of notice of demand.

For the three months period ended 30th September 2015

- 11.6 The Company has entered into agreements for Purchase and Sale of Securities (Reverse repo) with financees on 3 September 2013. The effective rate between purchase and resale price is 20% per annum respectively (30 June 2015: 20% per annum respectively). The fair value of underlying securities of unsettled agreement as at the balance sheet date is Rs. 290.114 million (30 June 2015: Rs. 310.213 million). As per the agreement, all transaction costs relating to purchase and sale of securities shall be borne by the financee.
- 11.7 The loan is secured against first charge on all present and future fixed assets, accounts receivables and interest in any insurance claim and equitable mortgage of land and building. The markup rate in the said loan is 6 month KIBOR + 3.25% per annum (30 June 2015: 6 months KIBOR + 3.25% per annum). The effective rate of markup charged during the period was 10.29% (30 June 2015: 11.23% to 13.42%) per annum. Mark-up is payable on semi-annually basis.
- 11.8 Maximum balance due from related parties is Rs. 2,398.631 million (30 June 2015: 1,361.5 million).

#### 12. OPERATING REVENUE

Dividend income
Markup on loans and advances
Profit on bank accounts
Income from reverse repurchase transactions
Put option fee
Gain / (loss) on sale of securities - net
Gain on remeasurement of investments-net

13. TA	<b>XATION</b>
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For the period -Current -Deferred

2015	2014
(F	Rupees)
266,503,651	199,748,685
51,185,629	46,592,392
894,960	57,876
7,889,051	-
20,350,000	20,350,000
455,898,329	(9,496,744)
1,918,012,305	136,360,121
2,720,733,925	393,612,330

Three months period ended

September

September

Three months period ended	
September	September
2015	2014
(Rupees)	

(22,729,516)	(2,024,402)
(5,332,383)	(126,863,420)
(28,061,899)	(128,887,822)

15.

### **Notes to the Condensed Interim Unconsolidated Financial Information (Unaudited)**

For the three months period ended 30th September 2015

14.	CASH USED IN OPERATIONS	
-----	-------------------------	--

Profit before tax	CASH USED IN OPERATIONS		
Profit before tax	0.16.1. 0022 II. 6.1 2.18.11.0.10		
Adjustments for non cash and other items Depreciation and amortization Dividend income  Mark-up on loans and advances Gain on disposal of Long term investment Loss on disposal of asset Unrealised gain on remeasurement of investment Income from reverse repurchase transactions Workers' Welfare fund Finance cost  Changes in working capital (Increase) / decrease in current assets Loans and advances - net of repayment Prepayments Trade and other receivables Short term investments Asset held for sale  (Decrease) / increase in current liabilities Trade and other payables  CASH AND CASH EQUIVALENTS  Cash and bank balances Short term borrowings  7  Adjustments for non cash and other items 2,227,002 (266,503,651) (199,748,685) (46,592,392) (194,78,9051) (1,918,012,305) (1,918,012,305) (1,918,012,305) (315,489,294)  (1,428,054,062) (345,743,897) (345,743,897) (345,743,897) (345,743,897) (345,743,897) (345,743,897) (345,743,897) (345,743,897) (345,743,897) (345,743,897) (345,743,897) (345,743,897) (345,743,897) (345,743,897) (345,743,897) (345,743,897) (3523,223) (196,454,460) (1,604,941,572) (667,734,744) (1,563,029,927) (696,179,631)		(Rup	
Adjustments for non cash and other items Depreciation and amortization Dividend income  Mark-up on loans and advances Gain on disposal of Long term investment Loss on disposal of asset Unrealised gain on remeasurement of investment Income from reverse repurchase transactions Workers' Welfare fund Finance cost  Changes in working capital (Increase) / decrease in current assets Loans and advances - net of repayment Prepayments Trade and other receivables Short term investments Asset held for sale  (Decrease) / increase in current liabilities Trade and other payables  CASH AND CASH EQUIVALENTS  Cash and bank balances Short term borrowings  7  Adjustments for non cash and other items 2,227,002 (266,503,651) (199,748,685) (46,592,392) (194,78,9051) (1,918,012,305) (1,918,012,305) (1,918,012,305) (315,489,294)  (1,428,054,062) (345,743,897) (345,743,897) (345,743,897) (345,743,897) (345,743,897) (345,743,897) (345,743,897) (345,743,897) (345,743,897) (345,743,897) (345,743,897) (345,743,897) (345,743,897) (345,743,897) (345,743,897) (345,743,897) (3523,223) (196,454,460) (1,604,941,572) (667,734,744) (1,563,029,927) (696,179,631)			
Depreciation and amortization Dividend income  Mark-up on loans and advances Gain on disposal of Long term investment Loss on disposal of asset Unrealised gain on remeasurement of investment Income from reverse repurchase transactions Workers' Welfare fund Finance cost  Changes in working capital (Increase) / decrease in current assets Loans and advances - net of repayment Prepayments Trade and other receivables Short term investments (Decrease) / increase in current liabilities Trade and other payables  CASH AND CASH EQUIVALENTS  Cash and bank balances Short term borrowings  7  2,227,002 (266,503,651) (51,185,629) (4418,718,861) (4418,718,861) (4418,718,861) (1,918,012,305) (1	Profit before tax	2,566,996,196	287,044,407
Depreciation and amortization Dividend income  Mark-up on loans and advances Gain on disposal of Long term investment Loss on disposal of asset Unrealised gain on remeasurement of investment Income from reverse repurchase transactions Workers' Welfare fund Finance cost  Changes in working capital (Increase) / decrease in current assets Loans and advances - net of repayment Prepayments Trade and other receivables Short term investments (Decrease) / increase in current liabilities Trade and other payables  CASH AND CASH EQUIVALENTS  Cash and bank balances Short term borrowings  7  2,227,002 (266,503,651) (51,185,629) (4418,718,861) (4418,718,861) (4418,718,861) (1,918,012,305) (1	Adjustments for non cash and other items		
Dividend income  Mark-up on loans and advances Gain on disposal of Long term investment Loss on disposal of asset Unrealised gain on remeasurement of investment Income from reverse repurchase transactions Workers' Welfare fund Finance cost  Changes in working capital (Increase) / decrease in current assets Loans and advances - net of repayment Prepayments Trade and other receivables Short term investments  (Decrease) / increase in current liabilities Trade and other payables  Cash and bank balances Short term borrowings  Cash and bank balances Short term borrowings  7  (266,503,651) (51,185,629) (46,592,392) (46,592,392) (46,592,392) (46,592,392) (46,592,392) (46,592,392) (46,592,392) (46,592,392) (46,592,392) (18,984,062) (19,188,051) (19,188,01) (19,188,01) (19,18,012,305) (19,188,01) (19,188,01) (19,188,01) (19,188,01) (19,188,01) (19,188,01) (19,188,01) (19,188,01) (19,188,01) (19,188,01) (19,188,01) (19,188,01) (19,188,01) (19,188,01) (19,748,685) (46,592,392) (136,360,012) (136,360,121) (136,360,121) (136,360,121) (136,360,121) (136,360,121) (136,360,121) (136,360,121) (136,360,121) (136,360,121) (136,360,121) (136,360,121) (136,360,121) (136,360,121) (136,360,121) (136,360,121) (136,360,121) (136,360,012) (136,360,001 (345,743,897) (3,523,223) (172,245) (3,161,001,453 (193,613,039) (172,245) (193,613,039	•	2,227,002	2.532.602
Mark-up on loans and advances       (51,185,629)       (46,592,392)         Gain on disposal of Long term investment       21,084       -         Loss on disposal of asset       21,084       -         Unrealised gain on remeasurement of investment Income from reverse repurchase transactions       (1,918,012,305)       (136,360,121)         Workers' Welfare fund       52,387,677       5,858,049         Finance cost       82,589,183       58,821,253         (Increase) / decrease in current assets       (2,525,084,551)       (315,489,294)         Changes in working capital (Increase) / decrease in current assets       (1,428,054,062)       (345,743,897)         Loans and advances - net of repayment       3,285,525       (3,523,223)         Prepayments       194,720,028       (172,245)         Short term investments       211,001,453       (193,613,039)         Asset held for sale       27,891,903       (152,574,243)         (Decrease) / increase in current liabilities       (196,454,460)       (152,574,243)         Trade and other payables       (196,454,460)       (152,574,243)         Cash used in operations       (1,563,029,927)       (696,179,631)         CASH AND CASH EQUIVALENTS       (3,360,000,000)       (2,194,397,242)	·	/ / /	1 1 1
Gain on disposal of Long term investment Loss on disposal of asset Unrealised gain on remeasurement of investment Income from reverse repurchase transactions Workers' Welfare fund Finance cost  Changes in working capital (Increase) / decrease in current assets Loans and advances - net of repayment Prepayments Trade and other receivables Short term investments Asset held for sale  (IDecrease) / increase in current liabilities Trade and other payables  (Increase) / increase in current liabilities Trade and other payables  (Increase) / increase in current liabilities Trade and other payables  (Increase) / increase in current liabilities Trade and other payables  (Increase) / increase in current liabilities Trade and other payables  (Increase) / increase in current liabilities Trade and other payables  (Increase) / increase in current liabilities Trade and other payables  (Increase) / increase in current liabilities Trade and other payables  (Increase) / increase in current liabilities Trade and other payables  (Increase) / increase in current liabilities  (Increase)	Mark-up on loans and advances		1 ' ' ' '
Loss on disposal of asset Unrealised gain on remeasurement of investment Income from reverse repurchase transactions Workers' Welfare fund Finance cost  Changes in working capital (Increase) / decrease in current assets Loans and advances - net of repayment Prepayments Trade and other receivables Short term investments Asset held for sale  (IDecrease) / increase in current liabilities Trade and other payables  Cash used in operations  Cash and bank balances Short term borrowings  Cash and bank balances Short term borrowings  7  21,084 (1,918,012,305) (136,360,121) (136,360,121) (1,918,012,305) (1,94,889,051) 52,387,677 5,858,049 58,821,253 (315,489,294)  (1,428,054,062) (3,45,743,897) (3,523,223) (172,245) (194,720,028)	•		-
Income from reverse repurchase transactions   Workers' Welfare fund   52,387,677   5,858,049   58,821,253   (2,525,084,551)   (315,489,294)			_
Section	•		(136,360,121)
Section   Sect	Income from reverse repurchase transactions	(7,889,051)	-
Changes in working capital (Increase) / decrease in current assets Loans and advances - net of repayment Prepayments Trade and other receivables Short term investments Asset held for sale  (Increase) / increase in current liabilities Trade and other payables  (Increase) / increase in current liabilities Trade and other payables  (Increase) / increase in current liabilities Trade and other payables  (Increase) / increase in current liabilities Trade and other payables  (Increase) / increase in current liabilities Trade and other payables  (Increase) / increase in current liabilities Trade and other payables  (Increase) / increase in current liabilities Trade and other payables  (Increase) / increase in current liabilities Trade and other payables  (Increase) / increase in current liabilities Trade and other payables  (Increase) / increase in current liabilities Trade and other payables  (Increase) / increase in current liabilities  (Increase) / increase in current liabilitie		52,387,677	5,858,049
Changes in working capital (Increase) / decrease in current assets         Loans and advances - net of repayment Prepayments       (1,428,054,062) 3,285,525 (194,720,028) (194,720,028) (193,613,039) 27,891,903       (345,743,897) (3,523,223) (172,245) (193,613,039) 27,891,903         (Decrease) / increase in current liabilities Trade and other payables       (196,454,460) (1,604,941,572) (667,734,744) (1,563,029,927)       (152,574,243) (696,179,631)         Cash used in operations       (1,563,029,927)       (696,179,631)         Cash and bank balances Short term borrowings       7       930,436,782 (3,360,000,000)       45,535,691 (2,194,397,242)	Finance cost	82,589,183	58,821,253
(Increase) / decrease in current assets         Loans and advances - net of repayment       (1,428,054,062)       (345,743,897)         Prepayments       3,285,525       (3,523,223)         Trade and other receivables       (194,720,028)       (172,245)         Short term investments       211,001,453       (193,613,039)         Asset held for sale       27,891,903         (Decrease) / increase in current liabilities       (196,454,460)       (152,574,243)         Trade and other payables       (1,604,941,572)       (667,734,744)         Cash used in operations       (1,563,029,927)       (696,179,631)         CASH AND CASH EQUIVALENTS         Cash and bank balances       930,436,782       45,535,691         Short term borrowings       7       (3,360,000,000)       (2,194,397,242)		(2,525,084,551)	(315,489,294)
Prepayments       3,285,525       (3,523,223)         Trade and other receivables       (194,720,028)       (172,245)         Short term investments       211,001,453       (193,613,039)         Asset held for sale       27,891,903         (Decrease) / increase in current liabilities       (196,454,460)       (152,574,243)         Trade and other payables       (1,604,941,572)       (667,734,744)         Cash used in operations       (1,563,029,927)       (696,179,631)         CASH AND CASH EQUIVALENTS         Cash and bank balances       930,436,782       45,535,691         Short term borrowings       7       (3,360,000,000)       (2,194,397,242)	(Increase) / decrease in current assets		
Trade and other receivables         (194,720,028)         (172,245)           Short term investments         211,001,453         (193,613,039)           Asset held for sale         27,891,903           (Decrease) / increase in current liabilities         (196,454,460)         (152,574,243)           Trade and other payables         (1,604,941,572)         (667,734,744)           Cash used in operations         (1,563,029,927)         (696,179,631)           CASH AND CASH EQUIVALENTS           Cash and bank balances         930,436,782         45,535,691           Short term borrowings         7         (3,360,000,000)         (2,194,397,242)			' ' ' '
Short term investments Asset held for sale  (Decrease) / increase in current liabilities Trade and other payables  (196,454,460) (1,564,941,572) (667,734,744)  (Cash used in operations  (ASH AND CASH EQUIVALENTS  Cash and bank balances Short term borrowings  7 (196,454,460) (152,574,243) (667,734,744)  (1,563,029,927) (696,179,631)	1 7		1 ' ' ' '
Asset held for sale  (Decrease) / increase in current liabilities  Trade and other payables  (196,454,460) (152,574,243) (667,734,744)  (Cash used in operations  (ASH AND CASH EQUIVALENTS  Cash and bank balances Short term borrowings  7 (3,360,000,000) (2,194,397,242)			' ' '
(Decrease) / increase in current liabilities       (196,454,460)       (152,574,243)         Trade and other payables       (1,604,941,572)       (667,734,744)         Cash used in operations       (1,563,029,927)       (696,179,631)         CASH AND CASH EQUIVALENTS         Cash and bank balances       930,436,782       45,535,691         Short term borrowings       7       (3,360,000,000)       (2,194,397,242)		211,001,453	' ' ' '
Trade and other payables         (196,454,460) (152,574,243) (667,734,744)           Cash used in operations         (1,563,029,927) (696,179,631)           CASH AND CASH EQUIVALENTS         930,436,782 (45,535,691)           Cash and bank balances Short term borrowings         7 (3,360,000,000) (2,194,397,242)	Asset held for sale	-	27,891,903
Trade and other payables         (196,454,460) (152,574,243) (667,734,744)           Cash used in operations         (1,563,029,927) (696,179,631)           CASH AND CASH EQUIVALENTS         930,436,782 (45,535,691)           Cash and bank balances Short term borrowings         7 (3,360,000,000) (2,194,397,242)	(Decrease) / increase in current liabilities		
Cash used in operations         (1,563,029,927)         (696,179,631)           CASH AND CASH EQUIVALENTS         930,436,782         45,535,691           Cash and bank balances         930,436,782         45,535,691           Short term borrowings         7         (3,360,000,000)         (2,194,397,242)		(196,454,460)	(152,574,243)
CASH AND CASH EQUIVALENTS  Cash and bank balances Short term borrowings  7  Cash and bank balances (2,194,397,242)		(1,604,941,572)	
Cash and bank balances         930,436,782         45,535,691           Short term borrowings         7         (3,360,000,000)         (2,194,397,242)	Cash used in operations	(1,563,029,927)	(696,179,631)
Short term borrowings 7 (3,360,000,000) (2,194,397,242)	CASH AND CASH EQUIVALENTS		
(3,555,555) (2,151,557,212)	Cash and bank balances	930,436,782	45,535,691
<b>(2,429,563,218) (2,148,861,551)</b>	Short term borrowings 7	(3,360,000,000)	(2,194,397,242)
	-	(2,429,563,218)	(2,148,861,551)

#### 16. TRANSACTIONS AND BALANCES WITH RELATED PARTIES

Related parties comprise of group companies (including subsidiaries and associates), directors and their close family members, major shareholders of the Company, companies where directors also hold directorship, key management personnel and staff provident fund. Transactions with related parties are entered into at commercial terms and conditions. Remuneration and benefits to executives of the Company are in accordance with the terms of the employment while contribution to the provident fund is in accordance with staff service rules.

Transactions and balances with related parties during the period other than those disclosed elsewhere in the condensed interim unconsolidated financial information are given below:

For the three months period ended 30th September 2015

Three months period ended
September September
2015 2014

(Rupees)

Relationship with the Company and the nature of transaction

#### **Transactions with Subsidiaries**

Services availed Loan extended Loan repayment Mark-up income accrued on loan and advance Dividend income / received Guarantee Commission

#### Transactions with Associates

Markup on loan and advance Markup income received Loan extended Loan repayment Guarantee Commission

#### Transactions with Other related parties

Provident fund contribution
Payment of rent and maintenance charges
Markup on loan
Loan obtained

#### Remuneration to Key management personnel

Remuneration

#### Balances as at:

Commission on guarantee receivable from Javedan Corporation Limited Commission on guarantee receivable from Aisha Steel Mills Limited Commission on guarantee receivable from Power Cement Limited Markup receivable from Aisha Steel Mills Limited Markup receivable from Javedan Corporation Limited Markup receivable from Power Cement Limited Markup receivable from Arif Habib Limited Dividend receivable from Arif Habib Limited Markup payable to Summit Bank Limited Markup payable to International Complex Projects Limited Loan payable to International Complex Projects Limited Receivable / (Payable) from / to Arif Habib Limited against sale / purchase of listed securities from stock exchange under T+2 settlement method Payable to Javedan Corporation Limited

2,036,746	2,901,209
1,150,000,000	230,000,000
250,000,000	130,000,000
25,318,425	1,494,921
265,648,159	189,748,685
66,966	-
25,867,205	37,871,209
7,981,118	-
1,438,370,543	897,000,000
909,800,000	300,000,000
675,000	-
410,874	494,200
1,635,229	6,966,300
78,010,674	
3,000,000,000	
4,950,600	6,588,789
Unaudited September 2015 (Rup	Audited June 2015 pees)

50,000	-
625,000	625,000
66,966	66,966
26,715,993	15,723,167
6,893,260	-
8,717,808	-
16,600,616	-
265,648,159	-
17,015,909	30,325,018
65,431,233	-
3,000,000,000	-
193,564,049	(5,959,200)
1,700,179,646	1,700,179,646

For the three months period ended 30th September 2015

#### 17 General

#### 17.1 Appropriation for dividend

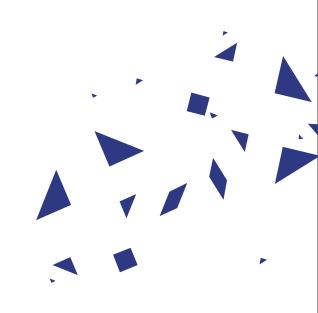
For the year ended June 30, 2015, the Shareholders of the Company have approved a cash dividend of Rs. 4.00 per share amounting to Rs. 1,815,000,000 at the Annual General Meeting held on October 21, 2015. This financial information does not reflect this appropriation.

#### 17.2 Date of Authorization for issue

This condensed interim unconsolidated financial information has been authorized for issue on October 27, 2015 by the Board of Directors of the Company.

Chief Executive Officer

O Samuel



### **Condensed Interim Consolidated Financial Information**

For the Quarter ended, 30th September 2015

### **Condensed Interim Consolidated Balance Sheet**

As at 30th September 2015

Note

Unaudited September 2015 Audited June 2015

(Rupees)

#### **EQUITY AND LIABILITIES**

#### Share capital and reserves

Authorised share capital 1,000,000,000 ordinary		
shares of Rs. 10 each	10,000,000,000	10,000,000,000
Issued, subscribed and paid-up share capital	4,537,500,000	4,537,500,000
Reserves	15,890,270,125	13,705,671,841
Equity attributable to owners of the Parent	20,427,770,125	18,243,171,841
Non-controlling interest	1,526,853,111	1,550,040,084
	21,954,623,236	19,793,211,925
Surplus on revaluation of fixed assets	15,432,500	15,432,500
Non-current liabilities		
Long term loans - secured Loans from related parties - unsecured	1,260,913,041 1,122,278,304	1,252,251,503 1,180,989,352
Long term payable Liabilities against assets	1,700,179,646	1,700,179,646
subject to finance lease	3,469,729	1,660,874
Deferred liability - staff gratuity	53,337,769	50,073,519
Deferred taxation - net	881,154,880 5,021,333,369	621,315,664 4,806,470,558
	5,021,333,309	4,000,470,550
Current liabilities		
Loan from previous sponsors	735,000	735,000
Trade and other payables Dividend payable to non-controlling interest	3,191,324,790 119,351,841	3,124,271,790
Interest / mark-up accrued on borrowings	77,851,542	102,354,574
Short term borrowings	4,777,347,244	4,621,066,027
Current portion of long term loans	543,712,290	544,143,322
Current portion of liabilities against assets subject to finance lease	942,954	500,013
Provision for taxation	721,842,919	670,102,867
Payable against sale of securities	111,326,165	44,558,395
	9,544,434,745	9,107,731,988
	36,535,823,850	33,722,846,971

### **Condensed Interim Consolidated Balance Sheet**

As at 30th September 2015

Note

5

Unaudited September 2015 Audited June 2015

(Rupees)

#### **ASSETS**

#### Non-current assets

Property, plant and equipment Intangible assets - others Goodwill Trading right entitlement certificate, membership cards and offices Equity accounted investees Other long term investments Investment property Long term deposits and prepayments

4,863,131,234 15,656,817 1,163,961,863

24,600,000 16,054,157,951 121,442,551 3,173,144,374

78,732,336 25,494,827,126 4,790,605,043 15,037,353 1,163,961,863

24,600,000 14,293,581,206 121,442,551 3,173,144,374

47,599,877 23,629,972,267

#### **Current assets**

Stock-in-trade
Stores, spares and loose tools
Trade debts
Loans and advances - considered good
Deposits and prepayments
Advance tax
Tax refund due from government
Markup receivable
Other receivables - considered good
Short term investments
Cash and bank balances

213,366,000 704,994,034 1,695,015,340 1,817,125,118 229,384,880 606,800,421 287,265,000 54,113,328 1,626,325,932 2,218,919,380 1,587,687,291 284,975,000 562,409,000 791,170,241 1,349,239,951 433,919,303 533,133,862 287,265,000 18,856,147 1,320,649,417 1,682,189,189 2,829,067,598

36,535,823,850

33,722,846,971

The annexed notes 1 to 9 form an integral part of this condensed interim consolidated financial information.



### **Condensed Interim Consolidated Profit and Loss Account (Unaudited)**For the three months period ended 30<sup>th</sup> September 2015

Three months period ended	
September 2015	September 2014
(Rup	ees)

Operating revenue	680,537,732	376,464,208
Operating and administrative expenses	(106,559,728)	(178,215,890)
Other income	46,465,014	213,409,789
Finance cost	(131,356,585)	(223,286,007)
Other charges	(71,191,868)	(22,368,042)
	417,894,565	166,004,058
Share of profit of equity-accounted associates - net of tax	2,178,818,106	461,618,102
Profit before tax	2,596,712,671	627,622,160
Taxation		
For the period		
- Current	(51,740,052)	(62,410,089)
- Deferred	(259,839,216)	(92,177,575)
	(311,579,268)	(154,587,664)
Profit after tax	2,285,133,403	473,034,496
Profit attributable to:		
Equity holders of the Parent Company	2,188,968,535	399,347,273
Non-controlling interests	96,164,868	73,687,223
	2,285,133,403	473,034,496
Earnings per share - Basic & Diluted	4.82	0.88

The annexed notes 1 to 9 form an integral part of this condensed interim consolidated financial information.

Chief Executive Officer

### **Condensed Interim Consolidated Statement of Comprehensive Income (Unaudited)**For the three months period ended 30<sup>th</sup> September 2015

	2015	2014
	(Ru	ipees)
Profit after tax	2,285,133,403	473,034,496
Other comprehensive income		
Items that are to be reclassified subsequently to profit and loss account		
Effect of translation of net assets of foreign subsidiary to presentation currency - net	640,179	1,475,711
Share of other comprehensive income of equity-accounted associates -net of tax	(5,010,430)	-
Other comprehensive income for the period	(4,370,251)	1,475,711
Total comprehensive income for the period	2,280,763,152	474,510,207
Total comprehensive income attributable to:		
Equity holders of Arif Habib Corporation Limited	2,184,598,284	400,822,984
Non-controlling interests	96,164,868	73,687,223
	2,280,763,152	474,510,207

The annexed notes 1 to 9 form an integral part of this condensed interim consolidated financial information.



Director

Three months period ended

September

September

### **Condensed Interim Consolidated** Cash Flow Statement (Unaudited) For the three months period ended 30th September 2015

Note

September 2015

September 2014

(Rupees)

CASH FLOWS FROM	OPERATING ACTIVITIES
-----------------	----------------------

Profit before tax	2,596,712,671	627,622,160
Adjustments for:	2,390,712,071	027,022,100
Depreciation	28,514,545	13,951,935
Loss on sale of property and equipment	24,821	13,931,933
Unrealised loss / (gain) on short term investments	130,214,593	312,250,118
Share of profit of equity-accounted associates - net of tax	/ /	
Amortization	(2,178,818,106)	(461,618,103)
Mark-up on loans and advances	980,722	327,249 (45,097,471)
Finance cost	(27,276,063)	
Finance cost	131,356,585	223,286,007 43,099,735
Operating profit before working capital changes	681,709,768	670,721,895
Changes in working capital:		
(Increase) / decrease in current assets		
Stock in trade	71,609,000	10,531,000
Store and spares	(142,585,034)	(126,349,000)
Trade debts	(903,845,099)	(701,083,687)
Loans and advances	(467,885,167)	(191,397,052)
Deposits and prepayments	204,534,423	(21,685,816)
Receivable against sale of securities - net	-	731,745,113
Other receivables	(305,676,515)	8,958,880
Short term investments	(666,944,788)	(575,984,527)
Assets held for sale	-	41,900,809
Increase in current liabilities		
Trade and other payables	67,053,000	68,243,221
Payable against sale of securities	66,767,770	-
,	(2,076,972,410)	(755,121,059)
Cash used in operations	(1,395,262,642)	(84,399,164)
Taxes paid	(73,666,560)	(28,021,000)
Finance cost paid	(155,859,617)	(223,139,799)
Interest received	(7,981,118)	(3,115,200)
Net cash used in operating activities	(1,632,769,936)	(338,675,163)
	(-,,,	(000,000,000)
CASH FLOWS FROM INVESTING ACTIVITIES		
Acquisition of property and equipment	(101,107,999)	(18,833,331)
Proceeds from sale of assets	42,442	-
Acquisition of intangible assets	(1,600,186)	(304,069)
Acquisition of Trading right entitlement certificate	-	(9,500,000)
Acquisition of Investment Property	-	(4,270,000)
Long term investments - net	413,871,110	-
Long term deposits	(31,132,459)	(3,114,385)
Net cash (used in) / generated from investing activities	280,072,908	(36,021,785)
CASH FLOWS FROM FINANCING ACTIVITIES		
Long term financing	(50,480,542)	(213,695,616)
Deferred liability	3,264,250	2,133,212
Lease liability	2,251,796	(187,975)
Net cash used in financing activities	(44,964,496)	(211,750,379)
Net decrease in cash and cash equivalents	(1,397,661,524)	(586,447,327)
Cash and cash equivalents at beginning of the period	(1,791,998,429)	(4,082,919,304)
Cash and cash equivalents at end of the period 6	(3,189,659,953)	(4,669,366,631)
out. and out. oquitainite at one of the period	(0,100,000,000)	(-1,000,000,001)

The annexed notes 1 to 9 form an integral part of this condensed interim consolidated financial information.



# **Condensed Interim Consolidated Statement of Changes in Equity (Unaudited)**

For the three months period ended 30th September 2015

			Equity attribu	table to owners	of the Parent			Total
	Issued, subscribed and paid up share capital	Unrealized (diminution), appreciation or remeasurement of investment classified as 'available for sale'	on translation nt presentati s currence	on reserve n to ion y	Unappropriated profit	d Total	Non-controlling interests	equity
Balance as at 1 July 2014	4,537,500,000	68,004,298	48,111,521	4,019,567,665	7,216,972,718	15,890,156,202	1,055,597,355	16,945,753,557
Total comprehensive income for the three months period								
Profit for the three months period ended 30 September 2014	-	-	-	-	399,347,273	399,347,273	73,687,223	473,034,496
Other comprehensive income								
Effect of translation of net assets of foreign subsidiary to presentation currency - net	-	-	1,475,711	-	-	1,475,711	-	1,475,711
Share of other comprehensive income of equity-accounted associates -net of tax			1,475,711		399,347,273	400,822,984	73,687,223	474,510,207
Balance as at 30 September 2014	4,537,500,000	68,004,298	49,587,232	4,019,567,665	7,616,319,991	16,290,979,186	1,129,284,578	17,420,263,764
Balance as at 1 July 2015	4,537,500,000	115,262,601	46,886,652	4,019,567,665	9,523,954,923	18,243,171,841	1,550,040,084	19,793,211,925
Total comprehensive income for the three months period								
Profit for the three months period ended 30 September 2015	-	-	-	-	2,188,968,535	2,188,968,535	96,164,868	2,285,133,403
Other comprehensive income								
Effect of translation of net assets of foreign subsidiary to presentation currency - net	-	-	640,179	-	-	640,179	-	640,179
Share of other comprehensive income / (loss) of equity-accounted associates -net of tax		(5,010,430) (5,010,430)	640,179		2,188,968,535	(5,010,430) 2,184,598,284		(5,010,430) 2,280,763,152
Transactions with owners								
Distribution by subsidiary	-	-	-	-	-		(119,351,841)	(119,351,841)
Balance as at 30 September 2015	4,537,500,000	110,252,171	47,526,831	4,019,567,665	11,712,923,458	20,427,770,125	1,526,853,111	21,954,623,236

The annexed notes 1 to 9 form an integral part of this condensed interim consolidated financial information.





For the three months period ended 30th September 2015

#### 1. STATUS AND NATURE OF BUSINESS

Arif Habib Corporation Limited, ("the Parent Company") was incorporated in Pakistan on 14 November 1994 as a public limited company under the Companies Ordinance, 1984. The Parent Company is listed on the Karachi, Lahore and Islamabad Stock Exchanges of Pakistan. The principal activity of the Parent Company is to manage strategic investments in subsidiary companies and associates engaged in Chemical, Fertilizer, Financial services, Real estate, Construction materials, Industrial metal, Steel and other sectors including investments in securities. The registered of the Parent Company is situated at Arif Habib Centre, 2nd Floor, 23 M. T. Khan Road, Karachi, Pakistan. The Parent Company is domiciled in the province of Sindh.

This condensed interim consolidated financial information of Arif Habib Corporation Limited for the three months period ended 30 September 2015 comprise of the Parent and following subsidiary companies (here-in-after referred to as "the Group").

Name of Company		Shareholding (including
Subsidiaries	Note	indirect holding)
<ul> <li>Arif Habib Limited, a brokerage house</li> <li>Arif Habib Commodities (Private) Limited, investment management of commodities, wholly owned subsidiary of</li> </ul>	1.1	69.00%
Arif Habib Limited - Arif Habib 1857 (Private) Limited, investments and share	1.2	69.00%
brokerage company, wholly owned subsidiary of Arif Habib Limited	1.3	69.00%
<ul> <li>Power Cement Limited, a cement manufacturing company</li> <li>Arif Habib DMCC, a UAE incorporated member</li> </ul>	1.4	56.96%
company of Dubai Gold and Commodities Exchange - Pakistan Opportunities Limited (formerly Pakistan	1.5	100.00%
Private Equity Management Limited) (POL) - Sachal Energy Development (Private) Limited, a wind	1.6	85.00%
power generation company	1.7	99.99%

Additionally, the AHCL has long term investments in following associates and these are being carried under equity accounting

#### Associates

-	Pakarab Fertilizers Limited	30.00%
-	Aisha Steel Mills Limited *	18.97%
-	MCB-Arif Habib Savings and Investments Limited	30.09%
-	Fatima Fertilizer Company Limited	15.19%
-	Javedan Corporation Limited *	39.36%

<sup>\*</sup> This represents investment in preference and ordinary shares of respective investees.

1.1 Arif Habib Limited (AHL) was incorporated in Pakistan on 07 September 2004 under the Companies Ordinance, 1984, as a public limited company. The registered office of AHL is situated at Arif Habib Centre, 23 M.T. Khan Road, Karachi, Pakistan. It is domiciled in the province of Sindh. AHL holds Trading Right Entitlement Certificates of Karachi, Lahore and Islamabad Stock Exchanges. The principal activities of AHL are investments, share brokerage, interbank brokerage, initial public offering (IPO) underwriting, advisory and consultancy services.

For the three months period ended 30th September 2015

- 1.2 Arif Habib Commodities (Private) Limited (AHCPL) was incorporated on 2 April 2012 as a private limited company under the Companies Ordinance, 1984. The registered office of the AHCPL is located at Arif Habib Centre, Karachi. The principal activity of AHCPL is to effectively manage investment portfolios in commodities. The AHCPL is a wholly owned Company of Arif Habib Limited. AHCPL holds license of Pakistan Mercantile Exchange (PMEX).
- 1.3 Arif Habib 1857 (Private) Limited (AH1857) was incorporated on 17 July 2014 as a private limited company in Pakistan under Companies Ordinance, 1984. The registered office of the Company is located at Arif Habib Centre, 23 M.T. Khan road, Karachi. The principal activities of the Company are investment and shares brokerage. AH1857 is a wholly owned Subsidiary of Arif Habib Limited. AH1857 holds Trading Right Entitlement Certificate (TREC) and is in the process of registering itself with the Securities and Exchange Commission of Pakistan (SECP) and other regulatory bodies.
- 1.4 Power Cement Limited (PCL) was established as a private limited company on 01 December 1981 and was converted into public limited company on 09 July 1987 and is listed on Karachi and Lahore Stock Exchanges. PCL principal activity is manufacturing, selling and marketing of cement. Registered office of PCL is situated at the Arif Habib Centre, 23 M.T. Khan Road, Karachi, Pakistan and its undertaking is situated at Deh Kalo Kohar, Nooriabad Industrial Estate, District Dadu (Sindh).
- 1.5 Arif Habib DMCC (AHD) was incorporated in Dubai, U.A.E. on 24 October 2005 as a limited liability company. Its registered office is situated at Unit No. AG-15-E, AG Tower (Silver), Plot No. 11, Jumeirah Lake Towers, Dubai, U.A.E. AHD is a wholly owned subsidiary of Parent Company and was granted registration and trading license by the Registrar of Companies of the Dubai Multi Commodities Center (DMCC) Authority on 26 October 2005. AHD's trading license was valid until 25 October 2014.
- Pakistan Opportunities Limited (POL) [formerly Pakistan Private Equity Management Limited] was incorporated in Pakistan on 6 September 2006 under the Companies Ordinance, 1984 as a public limited company (Un-Quoted). The registered office of the POL is situated at 23 M.T. Khan Road, Karachi, Pakistan. POL was a Venture Capital Company (VCC) registered, under the Non Banking Finance Companies (Establishment and Regulation) Rules, 2003 as amended through S.R.O.1131(1) 2007 and SRO 271(I)/2010, with the Securities and Exchange Commission of Pakistan (SECP) and had licensed to carry out Private Equity and Venture Capital Fund Management Services. POL's license to carry out Private Equity and Venture Capital Fund Management Services expired on 03 June 2013. On 7 November 2013, POL decided to exit from the business and not to apply for renewal of license and apply to SECP to exit from the business which was granted on 18 November 2014. During the year, Memorandum of Association was amended by shareholders through special resolution dated 5 January 2015 and was approved by the SECP on 19 January 2015. The name of the Subsidiary Company was changed with effect from 19 January 2015.
- 1.7 Sachal Energy Development (Private) Limited (SEDPL) is a company incorporated in Pakistan under the Companies Ordinance, 1984 on 20 November 2006. SEDPL's registered office is located in Islamabad, Pakistan. It plans to carry out the business of purchasing, generating, importing, distributing, supplying and dealing in electricity and all other form of energy and the related services. It is in process of establishing 50MW wind power project in Jhimpir, Sindh, Pakistan.

#### 2. BASIS OF PREPARATION

#### 2.1 Statement of compliance

This condensed interim consolidated financial information has been prepared in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

This condensed interim consolidated financial information is unaudited and is being submitted to the shareholders as required by Section 245 of the Companies Ordinance, 1984.

For the three months period ended 30th September 2015

This condensed interim consolidated financial information does not include all the information required for full financial statements and should be read in conjunction with the annual audited consolidated financial statements as at and for the year ended 30 June 2015.

The comparative balance sheet presented in this condensed interim consolidated financial information has been extracted from the annual audited consolidated financial statements of the Group for the year ended 30 June 2015, whereas the comparative condensed interim consolidated Profit and Loss Account, condensed interim consolidated Statement of Comprehensive Income, condensed interim consolidated Cash Flow statement and condensed interim consolidated Statement of Changes in Equity are extracted from the unaudited condensed interim consolidated financial information for the period ended 30 September 2014.

This condensed interim consolidated financial information is presented in Pakistan Rupees which is the Group's functional currency and presentation currency. The financial information of one foreign incorporated subsidiary have been translated into Pakistan Rupees for the purpose of these consolidated financial information.

#### 2.2 Significant accounting policies

The accounting policies and methods of computation adopted by the Group in the preparation of this condensed interim consolidated financial information are the same as those applied in preparation of the preceding annual financial statements of the Group as at and for the year ended 30 June 2015.

Amendments to certain existing standards and new interpretations on approved accounting standards that became effective during the period either were not relevant to the Group's operations or did not have any significant impact on the accounting policies of the Group.

#### 2.3 Use of estimates and judgments

The preparation of this condensed interim consolidated financial information in conformity with approved accounting standards, as applicable in Pakistan, requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience. Actual results may differ from these estimates.

In preparing this condensed interim consolidated financial information, significant judgments made by management and the key sources of estimating uncertainty were the same as those that were applied to the annual audited consolidated financial statements of the Company as at and for the year ended 30 June 2015.

#### 3. FINANCIAL RISK MANAGEMENT

The financial risk management objectives and policies are consistent with those disclosed in the annual consolidated financial statements of the Group as at and for the year ended 30 June 2015.

#### 4. CONTINGENCIES AND COMMITMENT

#### 4.1 Contingencies

There is no other change in the status of contingencies as disclosed in the preceding annual audited consolidated financial statements as at and in the year ended 30 June 2015.

For the three months period ended 30th September 2015

#### 4.2 Commitments

#### AHL, Subsidiary Company

The following commitments are outstanding as at the period end

Unaudited	Audited
September	June
2015	2015
(Rupee	s)

- Outstanding Settlements against Marginal Trading contracts
- Outstanding Settlements against (purchase)/sale of securities in regular market.
- Guarantee given by a commercial bank on behalf of the company

<b>V</b>	
1,467,562,102	1,286,119,630
24,764,822	87,182,861
100,000,000	100,000,000
1,592,326,924	1,473,302,491

#### PCL, Subsidiary Company

The following commitments are outstanding as at the period end

Unaudited	Audited
September	June
2015	2015
(Rupe	es)

Commitment against open letter of credit for:

- Coal
- Stores and spares
- Other commitments Ijarah rentals

-	105,777,595
120,402,624	33,717,799
935,056	1,259,458
121,337,680	140,754,852

There are no other changes in the status of commitments as disclosed in the preceding annual financial statements of the Group as at 30 June 2015 other than those disclosed above.

#### 5. PROPERTY AND EQUIPMENT

Capital expenditure incurred during the period amounted to Rs 101.11 million. Further, assets having WDV of Rs. 67,263 were sold for Rs. 42,442.

#### 6. CASH AND CASH EQUIVALENTS

September	September
2015	2014
	(Rupees)

Cash and bank balances Short term borrowings

1,587,687,291	119,872,558
(4,777,347,244)	(4,789,239,189)
(3,189,659,953)	(4,669,366,631)

#### 7. TRANSACTIONS WITH RELATED PARTIES

Related parties comprise of the Group companies, directors and their close family members, major shareholders of the Group, key management personnel and staff provident fund. Transactions with related parties are on arm's length. Remuneration and benefits to executives of the Group are in accordance with the terms of the employment while contribution to the provident fund is in accordance with staff service rules.

For the three months period ended 30th September 2015

Transactions with related parties during the period other than those disclosed elsewhere in these consolidated financial information are given below:

Three months	period ended
September	September
2015	2014
(Ru	pees)

0E 0C7 00E

#### Transaction with associates

Mark-up on loan and advance Mark-up income received Loan extended Loan repayment Sale of goods Commission on quarantees

#### **Transaction with Other related party**

Provident fund contribution
Payment of rent and maintenance charges
Payment to key management personnel
Sale of goods & services
Mark-up on loan
Loan received-net

25,007,205	37,871,209
7,981,118	-
1,438,370,543	897,000,000
909,800,000	300,000,000
5,742,600	2,151,400
675,000	-
2,266,598	1,058,775
2,266,598 1,635,229	1,058,775 6,966,300
1,635,229 9,246,834	,, -
1,635,229	6,966,300
1,635,229 9,246,834	6,966,300 10,909,609
1,635,229 9,246,834 38,271,909	6,966,300 10,909,609

 Unaudited
 Audited

 September
 June

 2015
 2015

 (Rupees)

#### Balances as at

Commission on guarantee receivable from Javedan Corporation Limited
Markup receivable from Aisha Steel Mills Limited
Payable to Javedan Corporation Limited
Trade receivable from Safe Mix Concrete Products Limited
Trade Receivable from Javedan Corporation Limited
Trade Receivable from Javedan Corporation Limited
Trade Receivable from Aisha Steel Mills Limited
Commission on guarantee receivable from
Aisha Steel Mills Limited
Loan to Aisha Steel Mills Limited
Loan to Javedan Corporation Limited
Short term borrowing from International Complex
Projects Limited
Loan payable to Mr. Arif Habib

50,000	-
26,715,993	15,723,167
1,700,179,646	1,700,179,646
17,177,000	8,036,000
6,519,000	6,523,000
165,000	165,000
1,250,000	-
735,931,100	507,762,091
300,000,000	-
3,000,000,000	-
1,515,500,000	1,325,500,000

#### 8. REPORTABLE SEGMENTS

8.1 The group has four reportable segments: Capital Market Operations, Brokerage, Material & Construction and others. The capital market operations' segment is principally engaged in trading of equity securities and maintaining strategic and trading portfolios. The brokerage segment is principally engaged in brokerage, underwriting, corporate consultancy, research and corporate finance services. The material & construction segment is principally engaged in manufaturing and sale of construction related materials. Others includes energy development entity.

For the three months period ended 30th September 2015

- 8.2 The accounting policies of the operating segments are the same as those described in the summary of significant accounting policies in the last published annual audited consolidated financial statements for the year ended 30 June 2015. The group evaluates performance on the basis of profit or loss from operations before tax expense not including non-recurring gains and losses and foreign exchange gains and losses. The group accounts for intersegment sales and transfers as if the sales or transfers were to third parties, i.e. at current market price unless disclosed otherwise.
- 8.3 The group's reportable segments are strategic business units that offer different products and services. They are managed separately because each business requires different technology, professional skills and marketing strategies. Most of the businesses were acquried as individual units, and the management at the time of the acquisition was retained.
- 8.4 The group does not allocate tax expense / tax income or non-recurring gains and losses to reportable segments. In addition, not all reportable segments have material non-cash items other than depreciation, amortization and remeasurement of equity and debt instruments in profit or loss.
- 9. General

#### 9.1 Appropriation for dividend

For the year ended June 30, 2015, the Sharesholders of the Company have approved a cash dividend of Rs. 4.00 per share amounting to Rs. 1,815,000,000 at the Annual General Meeting held on October 21, 2015. This financial information does not reflect this appropriation.

#### 9.2 Date of Authorization for issue

This condensed interim consolidated financial information has been authorized for issue on October 27, 2015 by the Board of Directors of the Company.

Chief Executive Officer



#### **Arif Habib Centre**

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